# Social Media Best Practices for Local Governments





July 18, 2018

#### Beginner's Pre-Workshop

#### **Niel Jurist**

Public Information Manager, City of Gahanna





# SOCIAL MEDIA 101 FOR LOCAL GOVERNMENTS



## WHO'S USING SOCIAL MEDIA?



3.19 Billion Worldwide

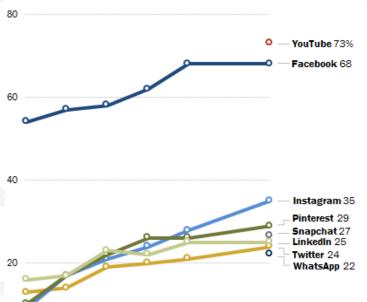


85 % of Local Governments

### BY THE NUMBERS

#### Majority of Americans now use Facebook, YouTube

% of U.S. adults who say they use the following social media sites online or on their cellphone



Note: Pre-2018 telephone poll data is not available for YouTube, Snapchat or WhatsApp. Source: Survey conducted Jan. 3-10, 2018. Trend data from previous Pew Research Center surveys.

2018

2017

"Social Media Use in 2018"

2013

2014

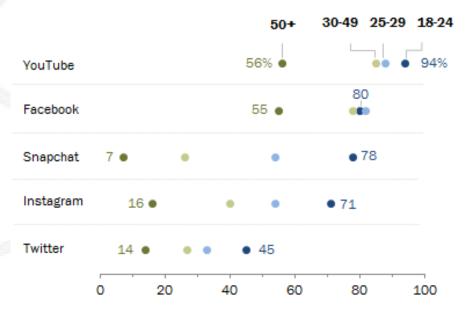
PEW RESEARCH CENTER

2012

### **MOST POPULAR**

#### Social platforms like Snapchat and Instagram are especially popular among those ages 18 to 24

% of U.S. adults in each age group who say they use ...



Source: Survey conducted Jan. 3-10, 2018. "Social Media Use in 2018"

PEW RESEARCH CENTER

## **DEMOGRAPHICS**

#### Use of different online platforms by demographic groups

% of U.S. adults who say they use ...

		Facebook	YouTube	Pinterest	Instagram	Snapchat	LinkedIn	Twitter	WhatsApp
	Total	68%	73%	29%	35%	27%	25%	24%	22%
	Men	62	75	16	30	23	25	23	20
	Women	74	72	41	39	31	25	24	24
	White	67	71	32	32	24	26	24	14
	Black	70	76	23	43	36	28	26	21
	Hispanic	73	78	23	38	31	13	20	49
	Ages 18-29	81	91	34	64	68	29	40	27
	18-24	80	94	31	71	78	25	45	25
				39	71 54	54	34	33	31
	25-29	82	88						
	30-49	78	85	34	40	26	33	27	32
	50-64	65	68	26	21	10	24	19	17
	65+	41	40	16	10	3	9	8	6
	***	66	68	20	30	23	13	20	20
	<\$30,000								
	\$30,000-\$49,999	74	78	32	42	33	20	21	19
	\$50,000-\$74,999	70	77	34	32	26	24	26	21
	\$75,000+	75	84	39	42	30	45	32	25
	High cabantantan	60	65	18	29	24	9	18	20
	High school or less						_		
	Some college	71	74	32	36	31	22	25	18
	College+	77	85	40	42	26	50	32	29
	Urban	75	80	29	42	32	30	29	28
	Suburban	67	74	31	34	26	27	23	19
	Rural	58	59	28	25	18	13	17	9
	Ruidi	56	55	20	25	10	13	11	9

Note: Whites and blacks include only non-Hispanics, Hispanics are of any race. Source: Survey conducted Jan. 3-10. 2018 "Social Media Use in 2018"

PEW RESEARCH CENTER

# TOP REASONS GOVERNMENTS SHOULD USE SOCIAL MEDIA



## **ENGAGEMENT**



- Real-time communication
- Two-way conversations
- Likes, retweets, mentions and shares

#### BUILD TRUST WITH CONSTITUENTS



- Increase transparency
- Quick responses to issues, problems and public questions

## INCREASE EFFICIENCY



 Helps to get information out in a clear, concise and timely manner

## CRISIS COMMUNICATIONS



- Provide updates and valuable info to key audiences
- Listening/ Monitoring
- Address concerns immediately and in real-time

# HOW GOVERNMENTS ARE USING SOCIAL MEDIA



## **FACEBOOK**



# •

## **QUICK STATS**

- ✓ Still the most popular social media platform
- √ 1.79 billion users worldwide
- √ 1.66 billion active users
- ✓ 73% of the U.S. population uses Facebook

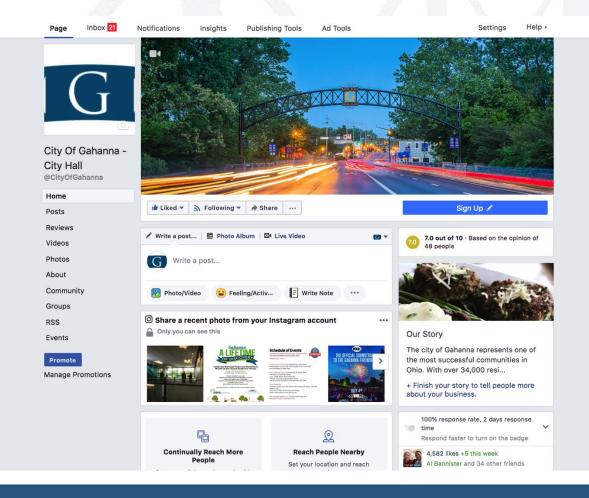


#### TOP REASONS TO USE FACEBOOK

- ✓ Virtual Town Hall
- ✓ Communicate directly with constituents about concerns
- ✓ Share ideas
- ✓ Market events
- ✓ Public information
- ✓ Conduct polls



#### FAN PAGE EXAMPLE: CITY OF GAHANNA





#### **USEFUL TERMS**

- Friends Someone who received and accepted your friend request.
- Fans These are people who have "liked" your business/organization page
- Page "Like" When a fan "likes" your page, they will be able to see your activity (e.g. post or updates).
- **Share** This feature allows you to share content you enjoy with your personal Facebook friends or fans on your page.
- Engagement The number of likes, comments, and shares you receive
- **Events** Can be created by a page or profile and used to invite friends/fans to events.
- **Sponsored Story** a paid ad that allows you to promote page likes or page post likes.
- Page Post Ad allows you to choose any page post you've created and turn it into an ad.

# G QUICK TIPS

- 1. Types of Posts: Photos, photo albums, and videos have the highest number of shares, comments, "likes," in comparison to links and text-only posts.
- 2. Length of Posts: Typically, posts between 100 and 250 characters receive 60 percent more "likes," comments and shares.
- **3. Call-to-Action:** Tell your fans what you want them to do (i.e., comment, share, tag friends, visit, etc.).
- **4. Engage with your fans.** Sponsor/boost posts/create paid ads; ask a question or take a poll.

# TWITTER





- ✓ Second most recognized social media
- ✓ Micro blogging social site that limits each post to 280 characters
- ✓ Usage has grown since 2016 with 230 million monthly active users
- ✓ Highest among 18 -24 year olds
- ✓ Through embedded links, it delivers 1 billion unique visitors to websites



### **USES**

- ✓ Share breaking news in real-time
- ✓ Communicate directly with constituents about concerns
- ✓ Market events
- ✓ Conduct polls

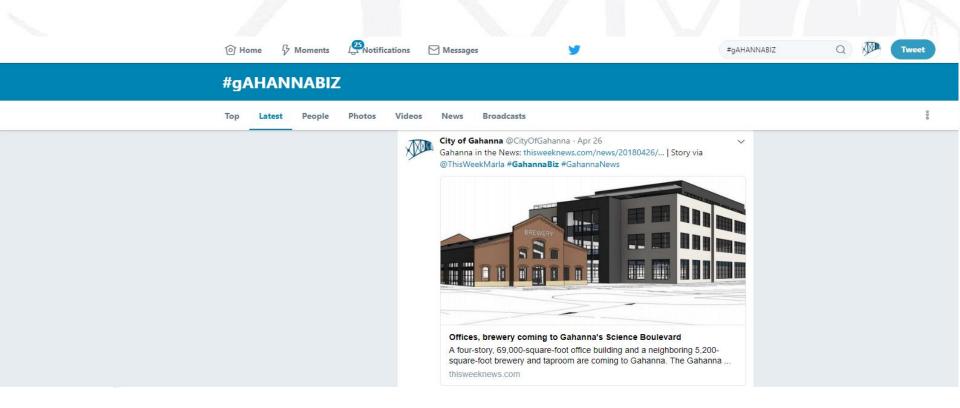


#### **USEFUL TERMS**

- Followers Similar to Facebook friends/fans
- At sign The @ sign is used to call out/tag usernames in Tweets. Example: @cityofgahanna. It's a link to a Twitter profile.
- **Handle** A user's "Twitter handle," is the username they have selected and their URL. Example: <a href="www.twitter.com/cityofgahanna">www.twitter.com/cityofgahanna</a>.
- Hashtag The # symbol helps to create categories for Tweets. You can search by hashtags to view all messages that include that hashtag. Example: #GahannaBiz. Tweets with hashtags receive twice the engagement than those without hashtags. Tweets with one or two hashtags have 21% higher engagement than those with three or more hashtags.



#### HASHTAG EXAMPLE: #GAHANNABIZ





- Retweet Also known as RT. A Tweet by another user that is forwarded to you or by you. Useful in sharing news, information and updates.
- Mention Mentioning/Tagging another user in your Tweet by their user name.

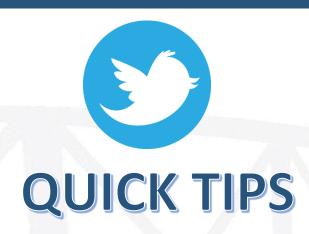


AngelaAn10TV and Gahanna PD Retweeted your Tweet · Jul 4

City of Gahanna @CityOfGahanna

Happy Independence Day! We have lots of fun activities planned for...





- ✓ The main goal of Twitter is to interact, to start a conversation
- ✓ Post frequently, but not for just the sake of posting
- ✓ Keep posts relevant to your audience
- ✓ RT your followers if you like what they post and they will RT you as well.
- ✓ Proofread before you post because once you post you will not have a chance to edit.
- ✓ Use trending topics to engage with your audience
- ✓ Ask questions or take polls to get your followers engaged in the conversation

## LINKEDIN





#### TOP REASONS TO USE LINKEDIN & STATS

- ✓ Attract top talent for key positions
- ✓ Connect with local businesses
- ✓ 414 million users
- √ 79% of users are 35 years old and up

## YOUTUBE





#### TOP REASONS TO USE YOUTUBE & STATS

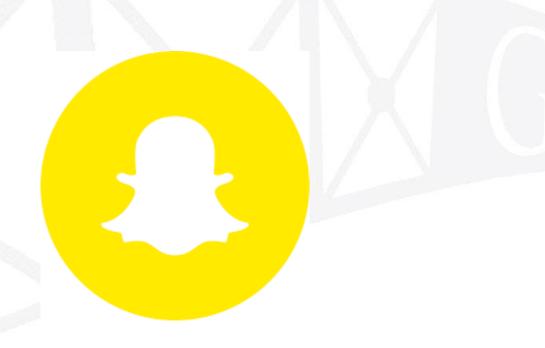
- ✓ YouTube is one of the most popular video sites on the Web today
- ✓ Anyone with an Internet connection can share content on this platform
- √ 1.57 billion monthly active users
- √ 30+ for daily active users
- √ 5 billion videos are watched on YouTube every single day
- ✓ Average viewing session: 40 minutes, up 50% from previous year.
- ✓ Useful in shape the narrative
- ✓ Tell compelling stories



### **QUICK TIPS**

- Uploading videos is easy
- ☐ Give your video a description title, but make sure it's concise
- Use tags (i.e. keywords to help people find your video)
- ☐ Write a description about the video
- Be consistent about posting videos by setting a reasonable goal
- ☐ Try not to let negative comments impact you
- Don't forget to share your videos via social media

## **SNAP CHAT**





#### TOP REASONS TO USE SNAPCHAT & STATS

- ✓ Engagement with a younger demographic
- ✓ Tell compelling stories
- ✓ Increase engagement at events
- ✓ 71% of users are under 34 years old.
- √ 300 million + monthly active users
- ✓ 1 million snaps are created everyday with a combination of video + photos

## INSTAGRAM





#### TOP REASONS TO USE INSTAGRAM & STATS

- √ 800 million active users a month
- √ 300 million stories are shared daily by active users
- √ 40 million photos are shared.
- ✓ 25 million businesses are on IG
- ✓ Instagram has a user engagement rate of 4.21% outpacing Facebook and Twitter
- ✓ Increase engagement at events

## PLANNING FOR SUCCESS



### **GETTING STARTED**

**☐** WHO'S YOUR AUDIENCE?

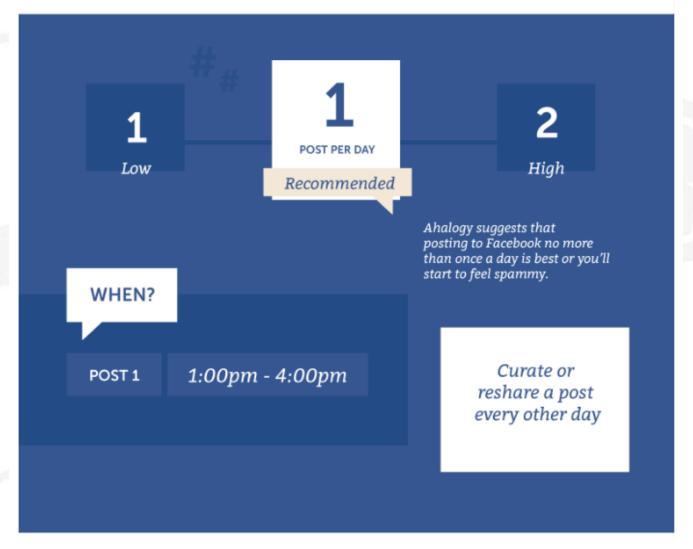
HOW DO YOU WANT TO REACH THEM?

■ WHAT ARE YOUR ORGANIZATION'S GOALS?

#### HOW OFTEN AND WHEN SHOULD I POST?



#### **Facebook**



#### **Twitter** 51 TWEETS PER DAY High Low Recommended Quick Sprout found that the most retweets happen within an hour after tweeting, so a higher daily frequency is best. WHEN? 2:00am TWEET 11 3:00pm 10:00am TWEET 1 TWEET 6 3:00am 11:00am 5:00pm TWEET 2 TWEET 12 TWEET 7 TWEET 3 6:00am TWEET 8 12:00pm TWEET 13 6:00pm 7:00am 1:00pm 9:00pm TWEET 9 TWEET 14 TWEET 4 9:00am 2:00pm 10:00pm TWEET 10 TWEET 15 TWEET 5 Retweet or curate about seven tweets a day

#### LinkedIn



#### Instagram



#### **Best Times to Post During the Week**

Facebook Monday, Wednesday-Friday: 12pm-3pm

Instagram: Monday-Friday: 12pm-1pm

**Twitter** Monday-Friday: 12pm-3pm

LinkedIn Monday-Thursday: 6am-12pm

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Source: Hootsuite

#### **MEASURING SUCCESS**



#### WAYS TO MEASURE SUCCESS

- Number of followers and fans
- ☐ SEO Traffic to website
- Social media mentions
- ☐ Engagement Retweets, mentions and shares
- Social Influencers
- Analytics & data

## WHAT'S WORKED FOR US



**VIDEO/IMAGE** 



CONTENT
COMPELLING STORY
CALL TO ACTION



**ENGAGEMENT** 

# #TRENDING



#### **VERTICAL VIDEO**

- By 2019, video will make up 80% of all internet traffic
- Examples SnapChat and IG Stories
- Today, 94% of people hold their phones upright when capturing content

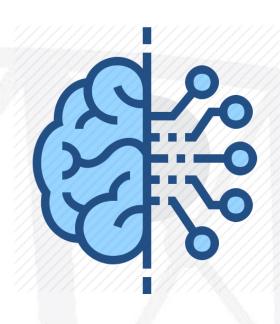


#### **GEO-LOCATED VIDEO SHARING**

- YouTube Director Mix allowing brands to deliver localized videos in one campaign using Google Maps.
- Snap Maps Allows users to view snaps submitted to the Our Story option from across the world. Friends can share locations with one another and see what's going on around you.
- Facebook Live Location let's users share their location in real-time for up to one hour.



- Average attention span is now 8 seconds
- Storytelling in shorter segments/micro-moments
- IG stories
- Facebook Stories
- Snap Chat



#### AI – ARTIFICIAL INTELLIGENCE

- Automated Content ChatBots
- Examples: Access to quick data, bill pay, addressing citizen concerns/questions

#### **KEY TAKE-A-WAYS**

☐ Define your objectives and goals ☐ Develop a digital communications strategy ☐ Choose the best social media platforms for your organization ☐ Create a social media guide for fans/followers to posts and share on your website and social media outlets ☐ Create a retention schedule for posts/use a tool (i.e. Social Archive) ☐ Plan out your posts using an editorial calendar ☐ Monitor through active listening ☐ Periodically review your analytics ☐ Make adjustments as needed



Mid-Ohio Regional Planning Commission

Niel Jurist niel.jurist@gahanna.gov

200 S Hamilton Rd Gahanna, Ohio 43230

Phone: 614.342.4043

# WELCOME & INTRODUCTIONS

#### **Terri Flora**

Director of Public & Government Affairs









Voices of insight2050

# Rural Counties & County Seats









Registration opens in August; 6 classes September-October, 2018



#### **Programs**

#### **Residential Services**

- Home weatherization
- Home repair







#### **Programs**

#### **Air Quality**

- Air quality forecasts and Alerts
- Education
- Public Policy Initiatives





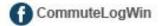


# COMMUTE. LOG. WIN!

Join the Commuter Challenge during the month of July for opportunities to switch up your daily commute and MAKE YOUR MILES MATTER!



- Register and log in at MakeYourMilesMatter.com
- Switch your commute up by carpooling, vanpooling, biking, riding the bus, or walking.
- Log your trips and be entered to win great prizes!







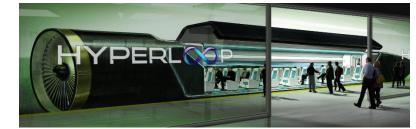


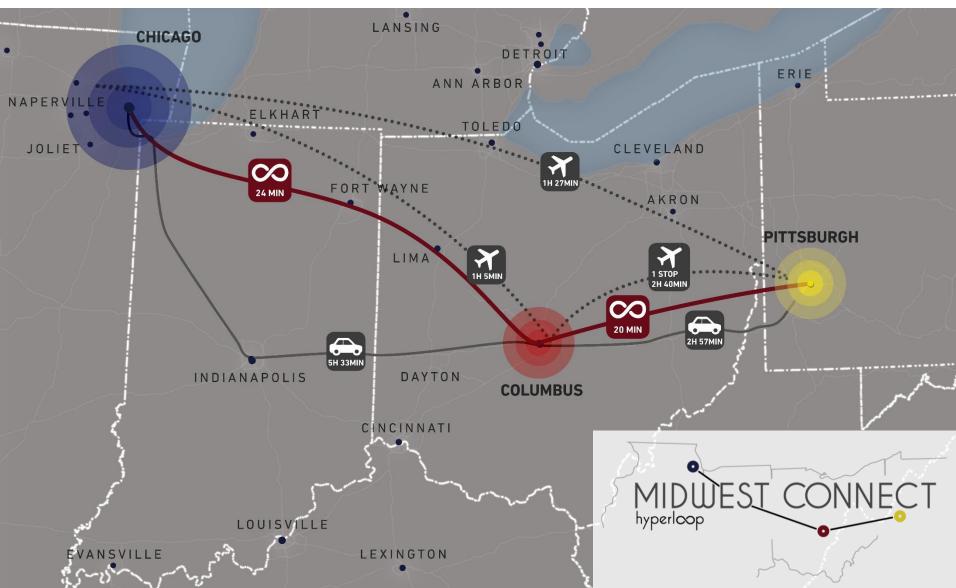














Mid-Ohio Regional Planning Commission

TERRI FLORA

tflora@morpc.org

111 Liberty Street, Suite 100 Columbus, Ohio 43215

Phone: 614.233.4126

www.morpc.org





# Session I: Effective Social Media Strategy Development

**Niel Jurist** 

Public Information Manager, City of Gahanna





# EFFECTIVE SOCIAL MEDIA STRATEGIES FOR GOVERNMENTS



### WHO'S USING SOCIAL MEDIA?



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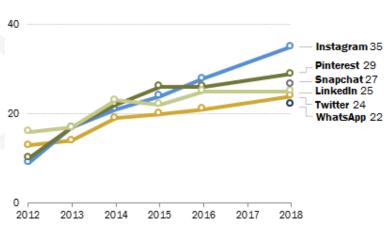
85 % of Local Governments

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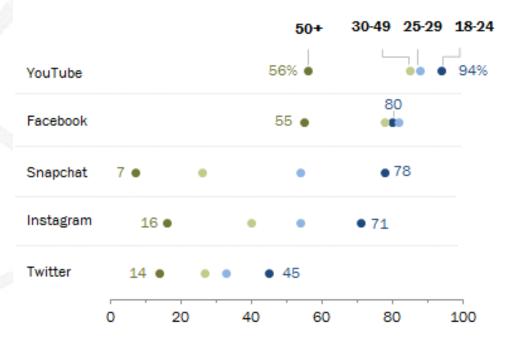
"Social Media Use in 2018"

PEW RESEARCH CENTER

### **MOST POPULAR**

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PEW RESEARCH CENTER

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	High school or less	60	65	18	29	24	9	18	20
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Note: Whites and blacks include only non-Hispanics. Hispanics are of any race.

Source: Survey conducted Jan. 3-10. 2018

"Social Media Use in 2018"

# TOP REASONS GOVERNMENTS SHOULD USE SOCIAL MEDIA



## **ENGAGEMENT**



- Real-time communication
- Two-way conversations
- Likes, retweets, mentions and shares

#### **BUILD TRUST WITH CONSTITUENTS**



- Increase transparency
- Quick responses to issues, problems and public questions

## INCREASE EFFICIENCY



 Helps to get information out in a clear, concise and timely manner

### CRISIS COMMUNICATIONS



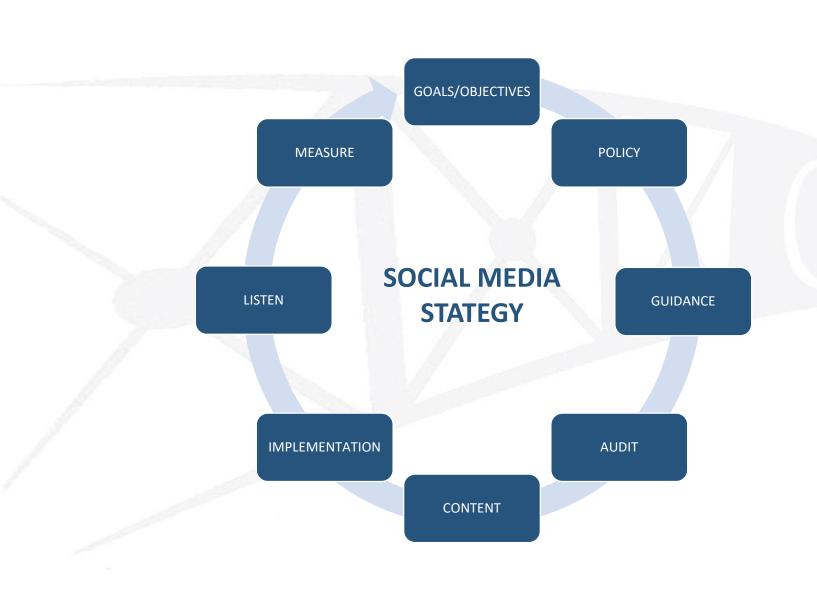
- Provide updates and valuable info to key audiences
- Listening/ Monitoring
- Address concerns immediately and in real-time

## PLANNING FOR SUCCESS



#### **DEVELOP YOUR STRATEGY**

**Determine Your Goals** Develop a social media policy for your organization Create guidelines for external users Evaluate your current resources (I.E., People, Platforms, etc.) Define your target audience Determine the best platform Content creation **Implementation** Measure & Track



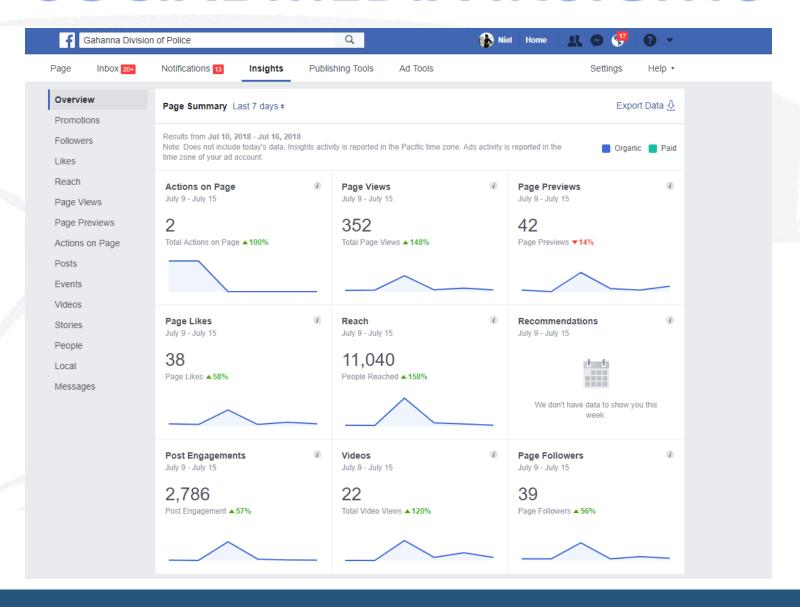
## **MEASURING SUCCESS**



#### WAYS TO MEASURE SUCCESS

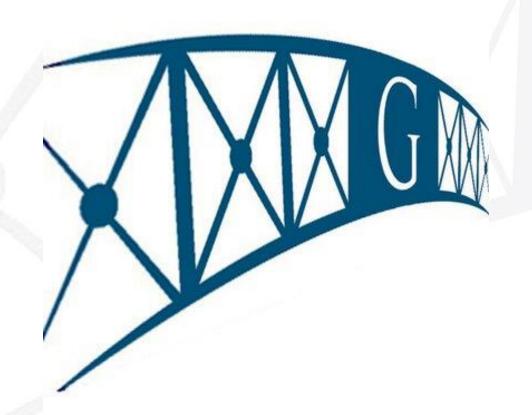
- Number of followers and fans
- ☐ SEO Traffic to website
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#### **SOCIAL MEDIA INSIGHTS**



### HOOTSUITE



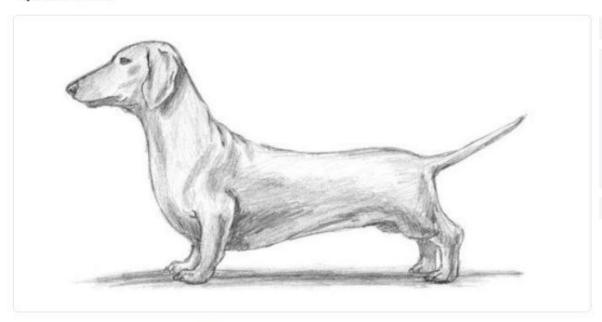


"THE GAHANNA WAY"



#### Gahanna PD @Gahanna PD · Jul 12

Update! We've called off the search. She is currently a fugitive from justice. Call us if you see her.



€ 10

Show this thread



#### Gahanna PD @GahannaPD · Jul 12

FYI large police presence in the area of Royal Manor. Police in pursuit of wiener dog. Goes by the name Vikki.

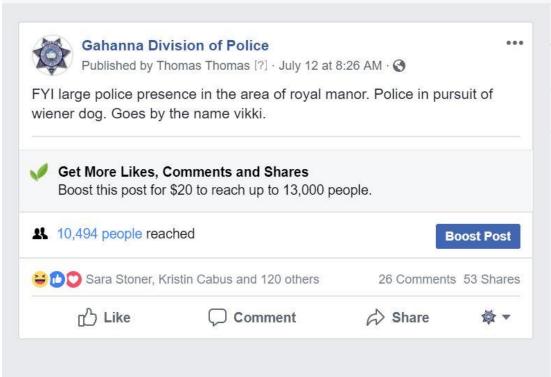
€7 27

♡ 58

Show this thread

#### Post Details





Performance for Your Post				
10,494 Peop	ole Reached			
<b>506</b> Reactions, Comments & Shares <i>i</i>				
140	52	88		
1 Like	On Post	On Shares		
15	12	3		
O Love	On Post	On Shares		
<b>196</b>	62 On Post	134 On Shares		
5	1	4		
• Wow	On Post	On Shares		
2	1	1		
••• Sad	On Post	On Shares		
93	37	56		
Comments	On Post	On Shares		

Post Details



#### City Of Gahanna - City Hall

Published by Hootsuite [?] - June 26 at 10:30 AM - §

It's street sign season again! We're pleased to announce that our Public Service Department will be finishing the last phase of the street sign replacement program this year. The remaining wooden signs will be replaced with the new decorative Gahanna Green street signs in the southeast quadrant of the city. The streets department will begin replacing the 239 remaining signs in July and expects all signs to be replaced by this November. In total, 1437 street signs will have been replaced through the street sign replacement program.



Performance for Your Post  5,860 People Reached  245 Reactions, Comments & Shares i							
					183	128	55
					1 Like	On Post	On Shares
5	5	0					
C Love	On Post	On Shares					
1	1	0					
₩ Haha	On Post	On Shares					
2	2	0					
•• Wow	On Post	On Shares					
45	39	6					
Comments	On Post	On Shares					
9	9	0					
Shares	On Post	On Shares					
<b>1,615</b> Post Cli	cks						
130 Photo Views	0 Link Clicks	<b>1,485</b> Other Clicks <i>i</i>					

#### **Post Details**

Video

Post

Shares





#### City Of Gahanna - City Hall...

Earlier today, Mayor Tom Kneeland - It's a New Day Gahanna surprised Gahanna resident and Jefferson Elementary student Emma Abrams with a Lead by Example Award. She was recognized by the mayor for being an amazing example and inspiration to others.

2:26 - Uploaded on 03/21/2018 · View Permalink @

Performance for Your Post			(i)
(1)	Minutes Viewed	2,151	>
88	Video Views	6,180	>
	10-Second Views	2,862	>
	Video Average Watch Time	0:11	>
	Audience Retention		>
22	Audience and Engagement		>



300 G 000 Academy Dining Hall STATE OF THE CITY ADDRESS Thursday, March 22, 2018 Cherry Sottom Rd. Columbus Academy 6 pm Open House • 7 pm Presentation 4300 Cherry Bottom Rd. - Gaha

STRENGTHENING OUR COMMUNITY

Get More Likes, Comments and Shares Boost this post for \$20 to reach up to 13,000 people.

2,096 people reached

**Boost Post** 

Noelle Lenhart, Ohio HD Video and 6 others

3 Shares









#### Performance for Your Post

2,096 People Reached

23 Reactions, Comments & Shares

13	8	5
Like	On Post	On Shares
1	0	1
Haha	On Post	On Shares
6	0	6
Comments	On Post	On Shares
3	3	0
Shares	On Post	On Shares

75 Post Clicks

25 Photo Views Link Clicks Other Clicks /

#### NEGATIVE FEEDBACK

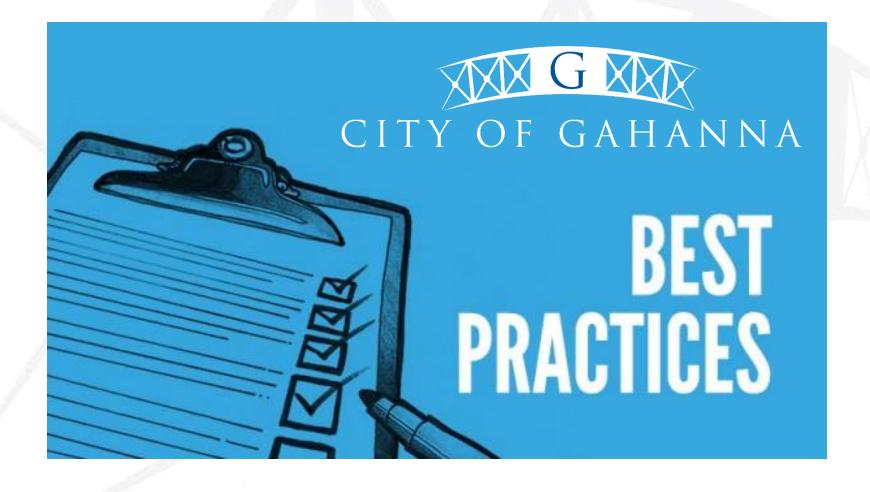
3 Hide Post

0 Hide All Posts

0 Report as Spam

0 Unlike Page

Reported stats may be delayed from what appears on posts



## WHAT'S WORKED FOR US



**VIDEO/IMAGE** 



CONTENT
COMPELLING STORY
CALL TO ACTION



**ENGAGEMENT** 

## **DON'TS**

- Have a one-way conversation.
- "Be snarky" or take things personally.
- Be Disingenuous
- Ignore your fans/followers
- Be inconsistent with posting.
- Be slow to respond.
- Be afraid to try new platforms or trends.
- Forget to use visuals
- Be afraid to use paid ads or boosts your posts.

### DO'S

- Engage in a two-way conversation.
- "Be cheeky" and have a sense of humor.
- Be Authentic
- Listen
- Be intentional, schedule and plan
- Be timely in responses.
- Track & analyze, then make adjustments as needed.
- Have a call to action and link back to your website.

### CELEBRATE SUCCESSES





@aejones95

Joined October 2013

Tweet to Anthony

& 3 Followers you know

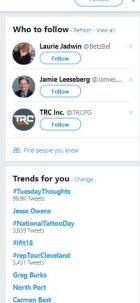






Tweets & replies

Tweets



#NationalEmojiDay

#### CELEBRATE SUCCESSES





Thank you for recognizing the great efforts of our @GahannaPD !!! #GahannaPD



#### Ohio AG Mike DeWine @OhioAG

Another major drug seizure by one of our organized crime task forces. Approximately \$3.4 million in cocaine off the streets. Great work by @ColumbusPolice & @GahannaPD who led the investigation as part of the Central Ohio OCIC/HIDTA Task...

2:44 PM - 18 Jun 2018 from Gahanna, OH





Please join us in congratulating Officer Crystal Converse on graduating from the @ColumbusPolice Academy. Also please join us in welcoming her to our team! #GahannaPD #LawEnforcement #police



9:16 AM - 6 Jul 2018



## HAVE SOME FUN!



Lt. Murphy, a member of the U.S. Army is really taking this upcoming game between <a>©OhioStateFB</a> & the Army very seriously! ••

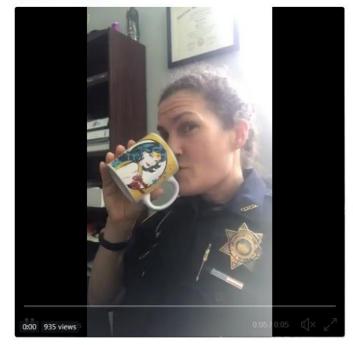


1:18 PM - 14 Sep 2017 from The Ohio State University





Our very own Wonder Woman Lt. Murphy getting into the selfie spirit with her favorite coffee mug! #CityHallSelfie #Gahanna #GahannaPD



9:19 AM - 15 Aug 2017





Mid-Ohio Regional Planning Commission

Niel Jurist niel.jurist@gahanna.gov

200 S Hamilton Rd Gahanna, Ohio 43230

Phone: 614.342.4043

#### Session II: Legal Implications in the use of Social Media for the Public Sector

**David Stein** Partner, Bricker & Eckler LLP



Planning Commission



# Social Media: Legal Implications You Should Know

David K. Stein, Esq. 614.227.7740 dstein@bricker.com



#### What is social media?



- Any interactive online communication, in which users can generate and share content through text, images, audio and video.
- Different channels/formats
  - Networking Sites: Facebook, LinkedIn, Twitter,
  - Review websites (Yelp)
  - Photo and video sites: YouTube, Instagram
  - Forums
  - Social games



#### What are your objectives?



Agencies need to promote themselves and manage their risks.

- Reputation risk
- Legal and Compliance risk
- Operational risk
- -Financial risk
- Duty to provide a safe workplace





- Who is accountable to speak on behalf of your agency? Who is authorized?
- Who should respond to bad news or controversy?
- Is there a code of conduct for agency staff? (There needs to be clear direction.)
- Is there a written social media risk management plan? (There should be.)

## Prohibitions for public entities



#### DO NOT use posts which:

- Contain defamatory, libelous, or obscene matter;
- Promote alcoholic beverages, cigarettes or other tobacco products, or any illegal product, service or activity;
- Promote illegal discrimination on the basis of race, color, religion, national origin, handicap, age or ancestry;
- Support or oppose any labor organization or any action by, on behalf of, or against any labor organization;
- Support or oppose the nomination or election of a candidate for public office, the investigation, prosecution, or recall of a public official or the passage of a levy or bond issue.

# Lessons we are learning



- Training and education are key for every agency, no matter the size.
- The First Amendment applies to social media platforms
- Document retention/public records laws apply to social media platforms
- It is easy to offend. Be cautious in what is said and ask yourself whether "it" needs to be said.
- The internet is forever.

#### Freedoms



- "Congress shall make no law ... abridging the freedom of speech..." (First Amendment to the Constitution).
- "The people have the right to assemble together, in a peaceable manner, to consult for the common good; to instruct their representatives; and to petition the General Assembly for the redress of grievances." Article I, Sec. 3 of Ohio Constitution.
- "Every citizen may freely speak, write, and publish his sentiments on all subjects, being responsible for the abuse of the right; and no law shall be passed to restrain or abridge the liberty of speech..." Article I, Section 11 of the Ohio Constitution.

## Double edged sword



- If a government agency is going to communicate through interactive means, like social media, it must provide a forum for all, regardless of content.
- In other words, you must learn to tolerate opposing view points that may take you off message.

## Legal Risk: Employment Law



- Employees also have rights
  - Freedom of expression
  - Privacy
  - State-created rights
  - Concerted activity and related expression

Be mindful of these risks, so that social media does not become an avoidable controversy

### National Labor Relations Act



- Section 7 of the NLRA guarantees employees "the right to self-organization, to form, join, or assist labor organizations, to bargain collectively through representatives of their own choosing, and to engage in other concerted activities for the purpose of collective bargaining or other mutual aid or protection," as well as the right "to refrain from any or all such activities."
- Section 8(a)(1) of the NLRA makes it an unfair labor practice for an employer "to interfere with, restrain, or coerce employees in the exercise of the rights guaranteed in Section 7" of the Act.
- The Act protects both union and non-union employees' right to engage in "concerted activity," which includes employees' rights to discuss — and even criticize — the terms and conditions of their employment with co-workers and third parties.
- This protection extends not only to discussions employees may have at work, but also to discussions on social media platforms, such as Facebook, LinkedIn, and Twitter

# **Employment Policies/Social media**



Policies that affect social media use must:

- Be specific
- Detail and explain acceptable and/or unacceptable conduct (leave nothing to interpretation)
- Use limiting language for the application of the policy
- Reference employee's rights under the NLRA

## Safe Workplaces



Do not allow your site to be used as a platform to bully others.

Work place harassment can be found on the pages of social networks

This is especially truthful when public employees face public comment through on-line platforms.

## **Managing Conduct**



- Define interests
- Set policies that protect their interests but do not prevent concerted activity
- Limit the extent that legitimate interests are affected by certain activity
- Key policies to consider
  - Social media use during working hours
  - Speaking on policy matters
  - Use of confidential information

#### **Code of Conduct**



For Employees and *Users*:

Publish code of conduct with clear list of acceptable and unacceptable actions

#### Address:

- Whether to allow general posts by employees
- How will unruly or offensive posts be handled? (Trolling)
- Prohibited discussion?

#### Public Records Law



"To facilitate broader access to public records, a public office or person responsible for public records shall organize and maintain public records in a manner that they can be made available for inspection or copying in accordance with division (B) of this section. A public office also shall have available a copy of its current records retention schedule at a location readily available to the public." Ohio Rev. Code § 149.43(B)(2)

## What is a public record?



"Records" includes any document, device, or item, regardless of physical form or characteristic, including an electronic record ... created or received ... under the jurisdiction of any public office ... which serves to document the organization, functions, policies, decisions, procedures, operations, or other activities of the office."

Social Media posts are Public Records.

# What does this mean to me?



- Do not delete or destroy social posts unless you speak with counsel
- Be mindful of what is said and how it is conveyed.
   There are no second chances.
- Errors will happen. Give thought to how they will be addressed.
- The cover-up is usually worse than the crime.

## **Commercial Activity**



#### Beware of these issues:

- Data security obligations with respect to nonpublic personal information
- Security related to use of credit cards (PCI Data Standards)
- Engaging or promoting commercial activity is not without limits
- Due diligence of advertisers (avoid headaches later)

## Advertising by others



R.C. 503.70 allows a township to authorize the use of commercial advertising on a web site.

#### Beware:

- The use of commercial advertising must rely clear guidelines on the use of commercial advertising;
- The agency must specify the manner of making requests for proposals that identify advertisers and the criteria for proposals;
- Requirements and limitations must be clearly specified

# What cannot be advertised?



DO NOT allow advertising that does any of the following

- Contains defamatory, libelous, or obscene matter;
- Promotes alcoholic beverages, cigarettes or other tobacco products, or any illegal product, service, or activity;
- Promotes illegal discrimination on the basis of race, color, religion, national origin, handicap, age, or ancestry;
- Supports or opposes any labor organization or any action by, on behalf of, or against any labor organization;
- Supports or opposes the nomination or election of a candidate for public office, the investigation, prosecution, or recall of a public official, or the passage of a levy or bond issue.

#### Other considerations



Public officials and agencies are generally exempted from civil liability.

Beware: When government crosses the line into commercial activity, it may lose that liability when engaging in commercial enterprises.

#### Therefore:

- Use advertising disclaimers/make it clear that a paid ad is being used.
- Avoid endorsements of people or things.
- Avoid excessive entanglement in commercial activity.

## **Copyrights and Photos**



Be vigilant and mitigate risk of unintended consequences:

Do not use intellectual property that belongs to others. This includes:

- Photos
- Graphs
- Logos
- Proprietary information

#### Photos of citizens



Best Practice: get a signed release from person or parent/guardian of a youth

#### Considerations:

- Exploited people (youth)
- Lack of consent
- Commercial use money damages
- Right of privacy/expectation of privacy

#### **Record Retention**



- Be organized
- Use of third-party services can be costly
- Digital records are fine
- Be complete and thorough

#### Check the boxes:



- ☐ Ensure no copyrighted material is used without permission.
- Ensure that use of trademarks or service marks are used only with permission.
- □ Do not use the likeness of any person without permission.
- Due diligence on materials prepared or submitted by others

#### **Discrimination**



Is your use of the social media platform capable of being construed as preventing access to information or services by members of protected groups?

- Social media should be one means to connect, but not the only means
- Content is key
- Submissions of others
- Public forum comments

# Wrapping Up – Risk Mitigation



How will your post/site/platform manage with these risks?

- Reputation risk
- Legal and Compliance risk
- Operational risk
- -Financial risk
- Duty to provide a safe workplace

## Thank you!



## David K. Stein Partner, Bricker & Eckler LLP



100 S. Third St.
Columbus, OH 43215
@lawandregs

dstein@bricker.com 614-227-7740



Mid-Ohio Regional Planning Commission

**David Stein** 

dstein@bricker.com

100 South Third Street Columbus, Ohio 43215

Phone: 614.227.7740

### Session III: Telling Your Story

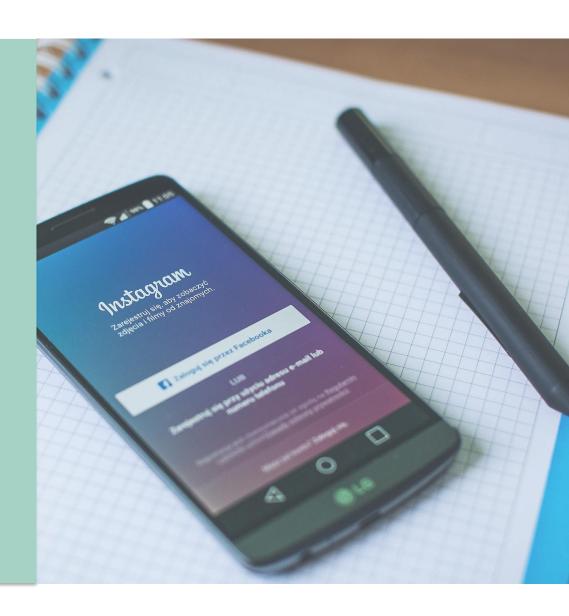
Whitney Somerville
Bryan Haviland
Ann Mulvany
FraizerHeiby





### **Telling Your Story**

July 18, 2018



#### WE'RE HAPPY TO BE HERE



Bryan Haviland president & ceo



Ann Mulvany *account director* 



Whitney Somerville *account director* 

## TODAY'S AGENDA

Social platforms for the public sector

Tips for starting on a new social platform

Story mapping how-to

Visual storytelling overview

Managing a crisis on social



## SO MANY OPTIONS



#### LET'S FOCUS ON 10



## •

2.01 billion monthly active users (68% of U.S. adults)

Cambridge Analytica, algorithms, oh my!

Don't forget groups and admins





336 million monthly active users (62% are 18-29 yo)

Perfect for live events, urgent situations

Content limitations have lessened over time



145,000 active U.S. neighborhoods

Used by 2,800 public agencies

Best way to reach actual residents



1.57 billion monthly active usersSearchable repository for videoOwned by Google, which has implications for SEO

## VISUALLY DOMINATED



1 billion monthly active users (68% are < 35yo)
Allows ads, hashtags are extremely popular
Stole stories from Snapchat and now outperforms



300 million monthly active users

About 80% of 12-34 yos use at least once a month

Free community geofilters, tons of sponsored content

## FOR SPECIAL AUDIENCES



562 million users

Hiring, economic development & business applications



175 million monthly users (Millennials use = Instagram)

Texas Parks & Wildlife 98k monthly views



140 million users (50% listen to ads to stream for free)

Minimum ad spend of \$250 with DIY ad builder



73 million people listen to podcasts monthly Start your own or SME guest appearances



#### IDENTIFY YOUR AUDIENCES



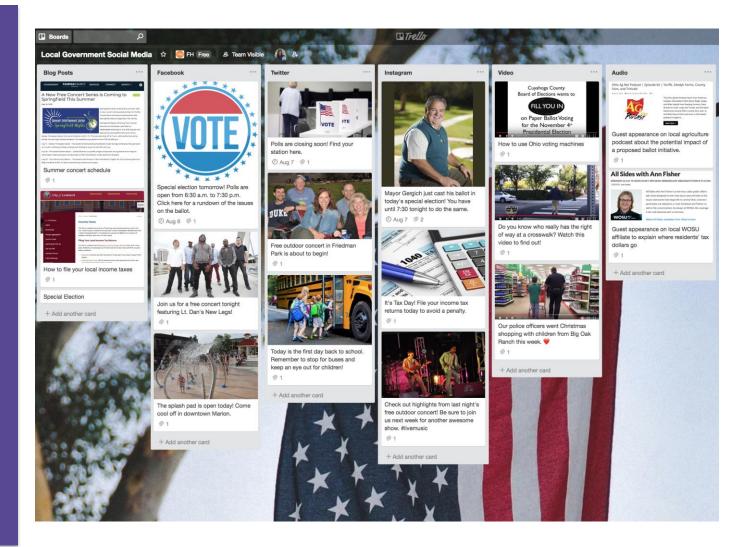
#### OUTLINE YOUR GOALS





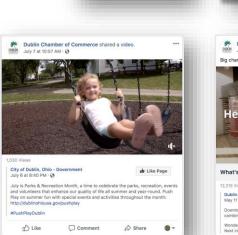
Engage citizens
Change behavior

#### PLAN YOUR CONTENT



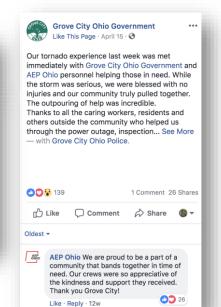
# STRATEGIZE WITH PARTNERS















Who are your audiences?

What action do you want your audience to take?

What do they care about?

Are there partnerships you can tap into?

What's in the news and trending?

How will you measure success?

ALWAYS KEEP YOUR GOAL IN MIND Inspire

Educate

Connect

Encourage

Build trust

Prompt action

Dispel uncertainty



# Creating original content at all times is an unrealistic goal.



## **CELEBRATE COMMUNITY**



#### **Dublin Ohio** @DublinOhio · Jul 14

Congratulations to @DublinPolice School Resource Officer Bruce McKenna! The Knights of Columbus @StBrigidParish Council just honored him as "Blue Coat of the Year." ow.ly/bAxg30kWBA4



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## **ACKNOWLEDGE ACHIEVEMENTS**

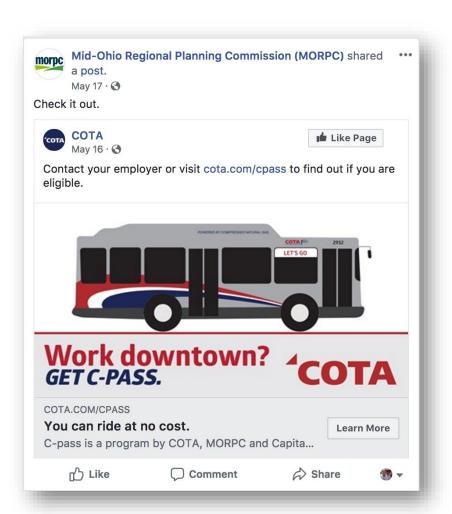


30 Shares

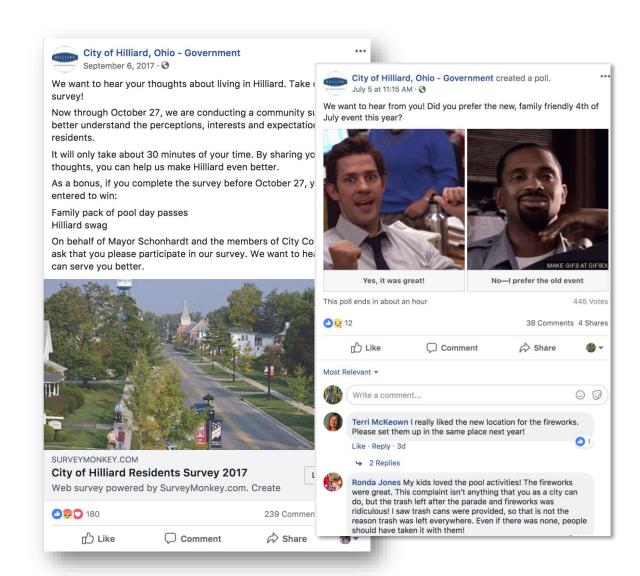
## FOSTER CONVERSATION



# COLLABORATE WITH PEER GOVERNMENTS

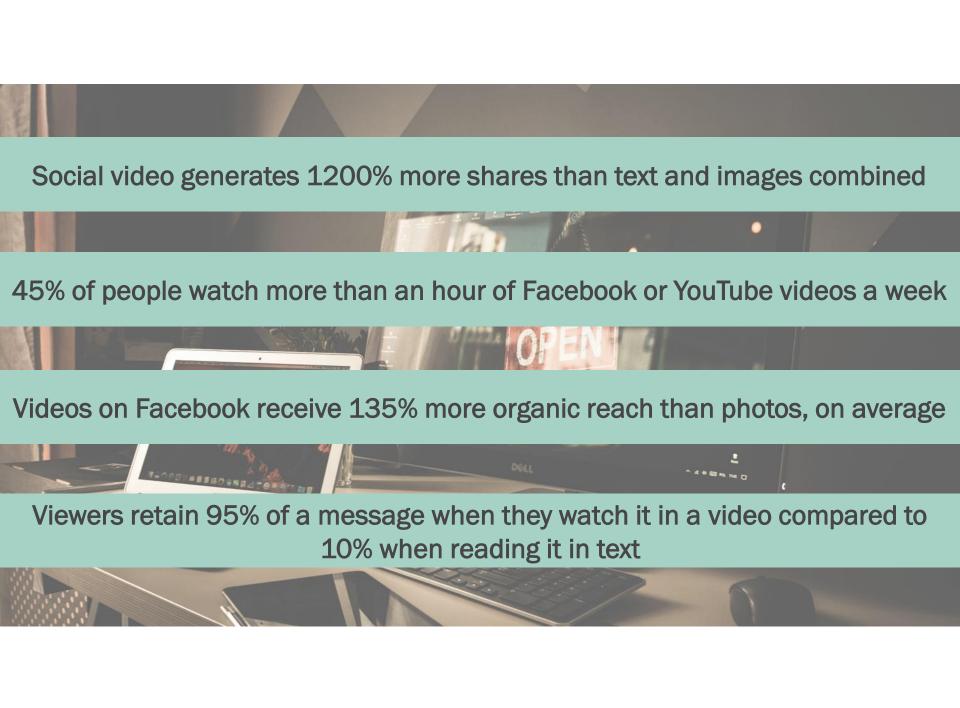


### **COLLECT FEEDBACK**





# Visual storytelling is the front-runner in today's multimedia landscape.





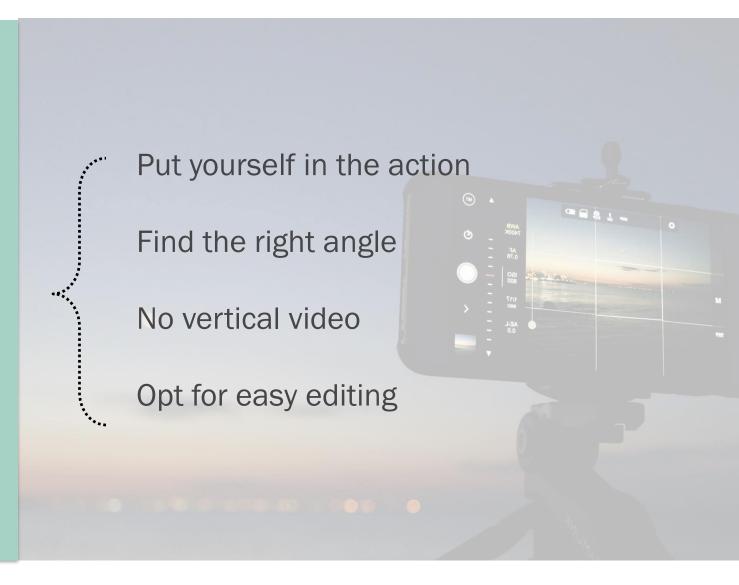


DO YOU EVER GET THAT FEELING?



Join us for free yoga!

# MAKE IT EASY WITH AN IPHONE



### VIDEO TOOLKIT FOR EVERY BUDGET

Trello



iMovie



Lumen5



Boomerang







Even crises that don't originate online will end up being hashed out in the social universe.



## BEFORE A CRISIS

Develop social media policies

Educate employees on social protocols

Identify a social media crisis team

Evaluate website capabilities

### **CREATE A** "DARK PAGE"



Tickets & Info Things to Do Plan Your Visit Traditions

#### Fire Ball Ride Accident **Updates**

#### **Media Contacts**

For questions regarding the investigation: Ohio State Highway Patrol Lieutenant Robert G. Sellers Office of the Superintendent, Public Affairs Unit Phone: (614) 752-2792 Email: rsellers@dps.ohio.gov

For questions regarding ride safety and inspection: The Ohio Department of Agriculture Office of Communication

Phone: (614) 752-9817 Email: communications@agri.ohio.gov

For questions regarding the Ohio State Fair: The Ohio State Fair Media Center

#### Phone: (614) 644-4434 Resources

Ohio Department of Agriculture

- Media Q & A answers many reporter questions/requests regarding the Amusement Ride Safety Program
- ODA Inspection reports for the Fire Ball ride from 2014-2017\*
- ODA documents for Amusements of America from 2014-2017\*

\*Documents: Please be aware that a portion of these records have been redacted, as indicated in black. The redacted information contains personal information which is not considered a public record pursuant to Ohio Revised Code 149.43(A)(1)(v) and 1349.17.

#### Ohio State Fair

- Contract with Amusements of America
- Supplemental Amusements of America contract documents

Additional information and statements

- · Governor John Kasich Statement
- July 27, Ohio State Highway Patrol News Release

#### Video

June 26, 2017 News Conference



July 27, 2017



Video of Department of Agriculture Amusement Ride Safety Inspectors performing inspections at the Ohio State Fair on Thursday, June 27, Video provided by the Ohio Department of Agriculture.



### DURING A CRISIS

Acknowledge crisis quickly

Pause all scheduled posts + ads

Maintain ongoing communications

Anticipate public information needs

Respond instead of deleting negatives

## AFTER A CRISIS

Evaluate your response

Apply learnings to your crisis plan

Monitor post-crisis sentiment

Be cognizant of long-term





FraizerHeiby Team
Bryan Haviland
Ann Mulvany
Whitney Somerville

1500 Lake Shore Dr. Suite 300 Columbus, Ohio 43204

Phone: 614.481.7534