

Weatherization Analysis & Next Steps

Special 6/1 Update



MID-OHIO REGIONAL
MORPC
PLANNING COMMISSION

MORPC Weatherization Portfolio

Warm Choice

- Funded by Columbia Gas
 - ~500 households annually
 - Type of work performed:
 - Gas Furnaces, Water Heaters, Efficiency Improvements & Safety
- Qualification: < 200% AMI

Home Weatherization (HWAP)

- Funded by ODOD (DOE/HHS)
 - ~60 households annually
 - Type of work performed:
 - Electric Heating Units, Water Heaters, Efficiency Improvements & Safety
- Qualification: <200% AMI

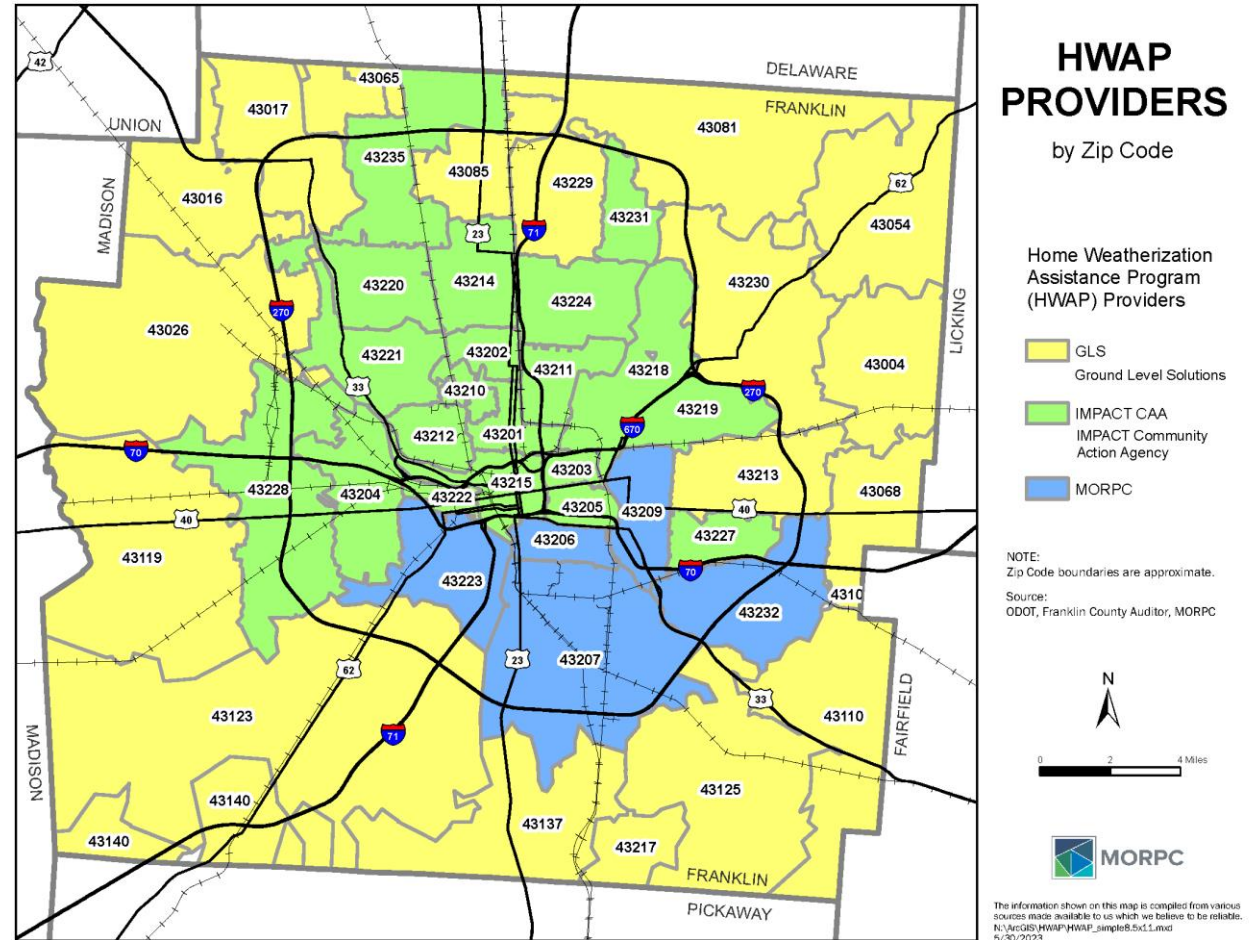


MORPC

Review of MORPC Weatherization

Service Areas

- MORPC Warm Choice is all of Franklin County
- HWAP in Franklin County has 3 providers
 - MORPC
 - IMPACT
 - GLS (exits 7/1/23)



Review of MORPC Weatherization

- Financial Impact on MORPC

- \$3.3 M per year program (current)
- Program structural gap creates need for subsidy
 - 2023 projected subsidy is \$435,000
 - Recently observed gaps vary – 2022 was \$375,000
- Financial impact- Subsidy impacts MORPC reserves



Review of MORPC Weatherization

- Community Impacts of MORPC Weatherization
 - Independent ROI analysis on community impacts
 - 2357 Households Served from 2017-2022
 - Major annual household energy savings
 - Significant safety & environmental benefits
 - Strong focus on opportunity neighborhoods
 - Benefits across Franklin County



MORPC

Review of MORPC Weatherization

2023 Residential Services Priority Items

- Invest in Innovation
- Focus on Community & Financial Impact
 - Review scenarios in 1st half 2023
 - Implement changes by 2nd half 2023
 - Goal is to eliminate subsidy by end of 2024

Reviewed Potential Scenarios

- **Reduce the Gap Internally**
 - Reviewed production and staff changes
 - Reviewed potential changes to Overhead & Fringe
- **Reduce the Gap Externally**
 - Seek funding or subsidy from other partners
- **Withdraw from Weatherization**
 - Transfer programs to another service provider
 - Reviewed potential agencywide impacts



Recommended Actions

- **Expand Weatherization**
 - Assume GLS Territory in Franklin County (GLS is defunct)
 - Accept major new BIL increase from ODOD
- **Enhance Role with Planning & Transportation Programs**
 - Expand Advisory Services into Planner Pool
 - Leverage Intake Staff for Data Collection
- **Seek Transition & Enhancement Funding**
 - Seek transition support & enhancement funding



MORPC

Changed Budget Projections

- Expand Weatherization

Current		
Program	Award	Projected Loss
Col. Gas Warm Choice	\$2,258,878	(\$435,403)
HWAP HHS	\$367,974	\$0
HWAP DOE	\$249,128	\$0
HWAP Enhancement	\$254,432	\$0
Other funding	\$120,000	\$0
Total	\$3,250,412	(\$435,403)

- HWAP expansion dramatically increases % of combo projects with Warm Choice
- Increase in production & combo jobs significantly closes structural \$ gap

Future (annualized basis)		
Program	Award	Projected Loss
Col. Gas Warm Choice	\$2,258,878	\$0
HWAP HHS/Readiness	\$363,223	\$0
HWAP DOE	\$242,148	\$0
HWAP Enhancement	\$311,343	\$0
HWAP BIL	\$471,000	\$0
GLS HHS/Readiness	\$536,575	\$0
GLS DOE	\$357,717	\$0
GLS Enhancement	\$474,930	\$0
GLS BIL	\$760,148	\$0
Other funding	\$170,000	\$0
Total	\$5,945,962	\$0



MORPC

Project Example: Combo vs. Stand-alone Weatherization

	2 Combo Jobs		
	Col. Gas WC	HWAP	
Wages	\$ 74.04	\$ 592.32	
Fringe	\$ 42.57	\$ 340.58	
Indirect	\$ 655.95	\$ -	
Subcontractor	Pass through	Pass through	
Total Expense (W+F+I)	\$ 772.56	\$ 932.90	\$1,705.47
Total Revenue	\$ 3,611.32	\$ 932.90	\$4,544.22
Amt. to Apply to Other Staffing			\$2,838.76

	2 Stand-alone Jobs (1 Col. Gas + 1 HWAP)		
	Col. Gas WC	HWAP	
Wages	\$ 209.78	\$ 296.16	
Fringe	\$ 120.62	\$ 170.29	
Indirect	\$ 498.03	\$ -	
Subcontractor	Pass through	Pass through	
Total Expense (W+F+I)	\$ 828.44	\$ 466.45	\$1,294.89
Total Revenue	\$ 1,805.66	\$ 466.45	\$2,272.11
Amt. to Apply to Other Staffing			\$ 977.22

*Hours/job for each combo job is 1.5 hours funded by Col. Gas and 12 hours funded by HWAP; hours/job for a standalone job is 8.5 hours for a Col. Gas job and 12 hours for a HWAP job

Combo jobs are:

- More efficient from a MORPC labor standpoint
- Generate more fee revenue from Warm Choice (\$2,839 for 2 combo jobs vs \$977 for 2 stand-alone jobs)
- Would represent nearly 43% of all weatherization jobs when ramped up vs 9% currently



WILLIAM MURDOCK, AICP

Executive Director

Mid-Ohio Regional Planning Commission

T: 614.233.4101 | **M:** 614.465.6446

wmurdock@morpc.org

111 Liberty Street, Suite 100
Columbus, OH 43215



MID-OHIO REGIONAL
MORPC
PLANNING COMMISSION