

111 Liberty St., Suite 111 Columbus, Ohio 43215 www.morpc.org

#### Memorandum

**TO:** William Murdock, Executive Director

**Executive Committee** 

**FROM:** Shawn Hufstedler

**Chief Operating Officer** 

**DATE:** January 31, 2025

**SUBJECT:** Financial Report – December 2024

## **Summary**

At year end, the operating reserve (investment and cash accounts) was \$3,381,986. A net loss from all operations was recorded year-to-date as of December 31, 2024. The actual fringe was unfavorable and indirect (overhead) rate was favorable, the two netting to a favorable carryforward.

Note that these financial statements are not final. Final year-end adjustments have not yet been posted.

#### **Budget vs. Expenses**

Expenses through the quarter ending December 31, 2024, totaled \$17,533,523 or 74% of the year's total budgeted expenses of \$23,629,418.

From a programmatic perspective, expenses differed from the budget for the following reasons:

- Under-spending with Transportation programs of \$1,063,040 can be attributed to:
  - Less spending than budgeted by \$636,924 for the FTA Section 5310 Program for Enhanced Mobility of Seniors and Individuals with Disabilities. MORPC funds subgrants related to this program for vehicle purchases and other expenses. These subgrant payments are highly variable, and vehicle purchases have in many cases been delayed due to market supply issues.

- The Growth and Major Economic Development Planning (related to the Intel Project) started later than originally anticipated and is under-budget by \$426,116.
- Under-spending with Infrastructure and Economic Development of \$256,239 can be attributed primarily due to a delay in receiving funding related to the 2024 Infrastructure Project (\$127,903) and the COTA in lieu of NTD (National Transit Database) Competitive Advantage funds (\$110,756). Additionally, several smaller new programs started later than expected.
- Under-spending of \$617,582 in Planning and Sustainability is due to delays in awarding the Regional Water Study contract and the Greenway Project. Additionally, the 2024 Ohio EPA Water Grant, which was budgeted for 2024, has not yet been awarded. ODOT CORE was also underspent due to key position vacancies during the first half of 2024.
- Under-spending associated with Weatherization programs of \$3,367,316 can be attributed to the multi-year Bipartisan Infrastructure Bill (BIL) grant being signed and budget approved later in the year, causing a delay in starting work as well as lack of client availability for both State and Columbia Gas Warm Choice Weatherization Programs.
- Over-spending in Housing Programs of (\$713,818) can be attributed to spending on the 2024 Lead Safe Ohio Grant, which was a new grant not included in the initial budget. (This program is a reimbursable grant, with revenues to match the \$713,818 in expenditures.)
- Member Dues is over-budgeted by (\$23,123) due to greater than anticipated spending from the Services to Members Program, primarily due to Proactive Legislative Activity and Member Service Coordination.

MORPC also budgeted \$971,416 for potential programs/projects in the twelve-month budget period that have not been funded at this time (and for which there have not been any expenses).

## **Operating Cash/Reserve**

MORPC's operating reserve consists of operating cash and investment accounts. As of December 31, 2024, the cash account held \$1,632,665 while the investment account had a balance of \$1,749,321. The investment account is held in STAROhio. Combining both accounts equated to \$3,381,986, or 52 days of budgeted expenses, which is slightly less than the 60-day target threshold identified in the Operating Reserve Policy.

#### Operating Income (Change in Net Position)

There was a decrease in net position (loss from operations) for the year-to-date through December 31, 2024. The decrease was (\$839,309). The decrease was the result of:

• An (\$882,095) net loss year-to-date for programs funded by COTA in lieu of COVID and

NTD (National Transit Database) funding, and TID (Transportation Improvement District) funding. As expected, this operating loss is due to the fact that revenue was recognized in prior years and expenses occurred in the current year.

- A (\$164,017) net loss year-to-date for the Weatherization Programs. This loss is primarily due to the less than projected to serve in the year 2024.
- A (\$155,014) net loss year-to-date for depreciation related to leasehold improvements as expected.

The losses were partially offset by gains totaling \$361,817 in the following programs:

- COTA in lieu of NTD (National Transit Database) 2024 funding 2024 due to special revenue recognition, \$205,013
- Investment Income, \$95,489
- Miscellaneous Programs, \$61,315

#### **Member Dues**

Member dues revenue was \$1,599,439 for the year-to-date ending December 31, 2024. Use of member dues was over budget by (\$23,123). The use of all current year member dues was as follows:

Use of Member Dues	<u>Budget</u>	<u>Actual</u>	<u>Variance</u> (Over)/Under
Services to Members	\$851,805	\$880,662	(\$28,857)
Local Matching Funds/Reserve	\$422,888	\$421,370	\$1,518
Development Fund	\$63,911	\$67,676	(\$3,765)
Building Lease	\$183,036	\$183,036	\$0
Diversity, Equity, & Inclusion	\$49,830	\$43,695	\$6,135
Other	\$4,846	\$3,000	\$1,846
Total	\$1,576,316	\$1,599,439	(\$23,123)

## Fringe Benefit and Indirect (Overhead) Variances

## **Fringe Benefits**

The actual fringe benefit cost rate for the year-to-date is 58.34%, which is slightly more than the budgeted rate of 57.50%, creating an unfavorable variance for the year-to-date of (\$38,107).

## **Indirect (Overhead)**

The actual indirect cost variance for the year-to-date is 58.51%, which is less than the budgeted rate of 62.50% resulting in a favorable variance for the year-to-date of \$263,983. The variance relates to an on-target direct labor base yielding indirect revenue as projected, with significant underspending in indirect areas throughout the year.

#### **Statement of Net Position**

- On December 31, 2024, operating cash on hand was \$1,632,665 which was equal to 25 days of budgeted cash flow. The operating reserve investment account was \$1,749,321 and management reserve was \$20,835.
- The Central Ohio Greenways Fund is administered and held by the Columbus Foundation and had a balance of \$39,048.
- Accounts Receivable as of December 31, 2024, totaled \$2,611,147, reflecting a decrease from \$3,156,618 on December 31, 2023. This reduction is primarily due to the receipt of several significant outstanding grant-related invoices. We continue to actively engage with our funders to expedite the collection of the remaining balances.
- Accounts Payable plus other current accrued liabilities totaled \$1,568,667 compared to \$1,626,605 as of December 31, 2023.
- The GASB Statement 68 Pension and the GASB Statement 75 OPEB (other postemployment benefits, i.e. retiree healthcare) have a net liability of \$5,660,141 and represent estimates of the Commission's proportional share of the unfunded liabilities/assets of the Ohio Public Employees Retirement System (OPERS). The Government Accounting Standards Board mandates that these amounts be shown in the financial statements, but such amounts do not represent an actual legal liability of MORPC to OPERS per State of Ohio law. Excluding the impact of GASB Statements 68 and 75, net position would be approximately \$5.6 million greater, or a positive balance of \$4,402,145 as of December 31, 2024.

## MID-OHIO REGIONAL PLANNING COMMISSION

SCHEDULE OF REVENUES AND EXPENSES - BUDGET AND ACTUAL

FOR THE YEAR-TO-DATE ENDING December 31,2024

	Year-to-Date Year-to-Date Budget Actual		Variance under / (over)		
Revenues					
Transportation	\$ 6,131,686	\$	4,750,750	\$	1,380,936
Infrastructure & Econ. Dev.	\$ 962,601	\$	381,342	\$	581,259
Planning & Sustainability	\$ 4,822,264	\$	4,243,634	\$	578,630
Weatherization	\$ 6,477,653	\$	2,950,927	\$	3,526,726
Housing	\$ 2,102,901		2,823,332	\$	(720,431)
Services to Members & Development	\$ 1,153,431		1,178,098	\$	(24,667)
Other	\$ 1,007,466		366,131	\$	641,335
Potential Funding	\$ 971,416	_	46 604 044	\$	971,416
Total Operating Revenues	\$ 23,629,418	Þ	16,694,214	<b></b>	6,935,204
Expenses by Program Area	0.404.000		5 000 0 40		4 000 040
Transportation	\$ 6,131,686		5,068,646		1,063,040
Infrastructure & Econ. Dev.	\$ 962,601 4,822,264		706,362 4.204.682		256,239 617.582
Planning & Sustainability Weatherization	\$ 6,477,653		3,110,337		3.367.316
Housing	\$ 2.102.901		2,816,719	\$	(713,818)
Services to Members & Development	\$ 1.153.431		1.178.098	\$	(24,667)
Other	\$ 1,007,466	\$	448.680	\$	558,786
Potential Funding	\$ 971,416	\$	-	\$	971,416
Total Expenses by Program Area	\$ 23,629,418	\$	17,533,523	\$	6,095,895
Expenses by Account Category					
Salaries and Benefits	\$ 10,983,466	\$	9,906,434	\$	1,077,032
Materials and Supplies	\$ 307,517	\$	156,336	\$	151,181
Services, Charges, & Other	\$ 4,464,823		2,968,485		1,496,338
Subcontracted Services	\$ 6,996,347		3,516,611	\$	3,479,736
Depreciation and Amortization	\$ 877,265	\$	985,657	\$	(108,392)
Total Expenses by Account Category	\$ 23,629,418	\$	17,533,523	\$	6,095,895
Operations income (loss)	\$ -	\$	(839,309)	\$	839,309
Increase (decrease) in net position	\$	\$	(839,309)	\$	839,309

# MID-OHIO REGIONAL PLANNING COMMISSION

STATEMENT OF NET POSITION AS OF December 31, 2024

	Balance at 12/31/2024 excludes impact of GASB 68 & 75	GASB 68 & 75 (Pension & OPEB) 12/31/2024	Balance at 12/31/2024 includes impact of GASB 68 & 75	Balance at 12/31/2023 includes impact of GASB 68 & 75	Yearly Difference
Assets			0,102 00 0110	0.102 00 0.10	
Current Assets					
Cash	1,632,665		1,632,665	1,014,324	618,341
Cash-Designated for Building Improvement	-		-	73	(73)
Cash-Operating Reserve	1,749,321		1,749,321	1,658,454	90,867
Cash-Management Reserve	20,835		20,835	16,213	4,622
Cash-Greenways Fund	39,049		39,049	37,182	1,867
Accounts Receivable	2,611,147		2,611,147	3,156,618	(545,471)
Prepaid Expenses	162,656		162,656	139,452	23,204
Total Current Assets Non-Current Assets	6,215,674		6,215,674	6,022,315	193,358
Assets Net of Accumulated Depreciation	1,290,212		1,290,212	1,485,952	(195,741)
Intangible Asset Building/Equipment Lease/IT	1,200,212		1,230,212	1,400,002	(100,141)
Subscriptions Net of Accumulated Amortization	4,495,417		4,495,417	5,183,468	(688,051)
Total Non-Current Assets	5,785,629		5,785,629	6,669,420	(883,791)
Deferred Outflows of Resources - GASB 68 & 75	-	4,635,594	4,635,594	4,635,594	-
Total Deferred Outflows of Resources		4,635,594	4,635,594	4,635,594	
Total Assets	12,001,303	4,635,594	16,636,897	17,327,330	(690,433)
Liabilities Current Liabilities Accounts Payable Accrued Payroll and Fringe Benefits Unearned Revenue Accrued Building/Equipment Lease Accrued IT Subscriptions Total Current Liabilities Non-Current Accrued PTO & Sick Leave Other Mortgages-Deferred Income Accrued Building/Equipment Lease Acrrued SBITA GASB 68 & 75 Total Non-Current Deferred Inflows of Resources - GASB 68 & 75 Total Deferred Inflows of Resources	1,028,908 539,758 898,778 548,566 	9,943,599 9,943,599 352,136 352,136	1,028,908 539,758 898,778 548,566 3,016,011 479,633 4,103,514 9,943,599 14,526,746 352,136 352,136	1,172,469 454,136 (4,818) 529,639 107,289 2,258,716 539,487 - 4,652,080 - 9,943,599 15,135,166 4,921,120 352,136	(143,561) 85,622 903,595 18,927 (107,289) 757,295 (59,854) - (548,566) - (608,420) 4,538,857
Total Liabilities	7,599,158	10,295,735	17,894,893	17,746,018	148,875
Net Position Beginning Net Position Current YTD Net Income	5,241,454 (839,309)	(5,660,141)	(418,687) (839,309)	511,977 (930,665)	(930,664) 91,356
Total Net Position	4,402,145	(5,660,141)	(1,257,996)	(418,688)	(839,308)
Total Liabilities and Net Position	12,001,303	4,635,594	16,636,897	17,327,330	(690,433)