



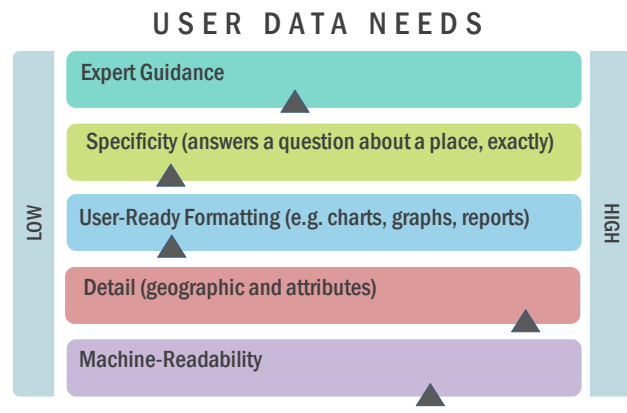
**Specialist Samir** | **Ambitious** | **Systematic** | **Affable**

**Biggest. Movie nerd. Ever.**

**Project manager for a planning and engineering consulting firm. Needs project-specific data to meet contracted goals and regulatory requirements.**

### Behaviors

- Attends industry conferences to keep up with best practices in his field.
- Travels for work often, sometimes internationally.
- Enjoys solving one type of problem really well.
- Sometimes works long hours, and just wants to relax whenever he gets a chance.
- Creates specific kinds of data, when the project requires.



### Needs & Challenges

- Knows what he's looking for, but sometimes needs help from local experts to know where to find it.
- When working in a new place, uses reports, graphs and charts to get familiar.
- When it's time to get the work done, needs clean, high-quality, detailed, machine-readable data for the people on his team.