2020 Budget
Approach for 2020 Budget

Continued focus on long-term stability, innovation, & success

Maintain MORPC Values
  ➢ Continuously Improve & Innovate
  ➢ Build Value for Our Members
  ➢ Be a Great Place to Work

Align Budget to Advance Regional & Agency Strategic Priorities
Focus on Long-term Success

• Continue Fiscally Conservative Budget Approach

• Deliver Strong ROI for Local Government Members

• Maintain Controlled Pressure on Fringe and Indirect
  ➢ Fringe Up by 2 points
  ➢ Indirect up by 1.8 points
  ➢ Maintaining current level of benefits
  ➢ Reduced total cost for indirect and fringe benefit budgets
Focus on Long-term Success

• Realigning Some Functions within the Agency
  ➢ Continued focused effort for energy efficiency and home repair programs – implementation of recommendations & increasing production
  ➢ Concentrating baseload focus to one program
  ➢ Restructuring Agency administrative support functions

• Office and Public Meeting Space Planning Efforts
  ➢ New furniture and space renovations planned for 2020

• Advancing Local Government Diversity & Inclusion Efforts
  ➢ Implementing recommendations from task force & plan
Advance Strategic Priorities

➢ Promote Mobility, Sustainability, Growth & Collaboration
  • Infrastructure Funding & Economic Development
  • Smart Region Task Force & Insight2050
  • Central Ohio Greenways & Sustaining Scioto

➢ Leverage Strengths with Strategies, Tools, and Plans
  • Implementing Regional Data Agenda
  • Sustainability Tools & Programs

➢ Be an Indispensable Resource to Region & Our Members
  • Advocating for Regional Policy Agenda
  • Defense Working Group Assistance
Goal: Strengthen & Protect MORPC’s ability to serve Central Ohio

Action Items:
- Develop New Opportunities
- Develop Strategic Framework
- Improve & Monitor Residential Services
- Evaluate Structural Expenses & Overhead
  - Opportunity for focused reductions, new revenue, & shared services
- Health Care Recommendation
- Building Cost Reevaluation
- Preserve & Manage Operating Reserve

Deliverable: Mid-Year Budget & Actionable Recommendations
2020 Revenue Budget

By Funding Source

- Foundation/Corporate: $45,000
- State: $732,944
- Member Dues: $1,285,165
- Utility Companies: $4,063,929
- Local/Other: $5,086,892
- Federal Funding: $6,865,069

Total: $18,078,999
5 Year Revenue Comparison

Actual

Budget

- 2016
- 2017
- 2018
- 2019
- 2020

$ in Millions

- Foundation/Corporate
- State
- Member Dues
- Local/Other
- Utility Companies
- Federal
2020 Operating Expense Budget

- Depreciation: $103,672
- Materials & Supplies: $683,744
- Subcontractors: $4,135,846
- Services & Charges: $5,152,000
- Salaries & Benefits: $8,003,742

Total: $18,078,999
Staff Salaries and Benefits

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- $ in Millions

- **Benefits**
- **Salaries**
Use of 2020 Members’ Dues

(Per-Capita Fees)

- Service to Members: $677,313
- Transportation & Foundation Match: $307,837
- Building Due Diligence/Improvements: $645,008
- Building Lease: $161,785
- Development Fund: $90,746
- All Other: $47,482

Total: $1,930,171
Appropriations and Reserves

- Appropriations mirrors the agency expenses
  - Sets authorized appropriation levels for MORPC
  - Establishes authorization levels for the transfer of funds
    - Operating and Capital Expenses
    - Operating and Management Reserves
  - Balance of Reserves going into 2020:
    - Operating Reserve $1.3M
    - Management Reserve $100K
    - Building Reserve $1M
  - Authorization to use funding from the building maintenance and improvement fund $645K
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2020 Revenue Budget

By Program Areas

- Transportation & Infrastructure $4,602,913
- Planning & Sustainability $3,093,325
- Data & Mapping $1,336,903
- Residential Services $5,969,442
- Member Dues Activities $977,327
- Other $2,099,088

TOTAL: $18,078,999