

2021 Budget



Review of 2020's Goals



Goal: Strengthen & Protect MORPC's ability to serve Central Ohio

- >Action Items:
 - > Develop New Opportunities
 - Develop Strategic Framework
 - > Improve & Monitor Residential Services
 - > Evaluate Structural Expenses & Overhead
 - > Opportunity for focused reductions, new revenue, & shared services
 - > Health Care Recommendation
 - Building Cost Reevaluation
 - > Preserve & Manage Operating Reserve
- > Deliverable: Mid-Year Budget & Actionable Recommendations

Review of 2020's Goals



Goal: Strengthen & Protect MORPC's ability to serve Central Ohio

Achieved while expanding/adjusting services due to health crisis

>Action Items:

- > Develop New Opportunities Ongoing and assertive
- > Develop Strategic Framework Pillars approved/in process, Framework 1Q 2021
- > Improve & Monitor Residential Services Navigated shutdown without major layoff
- > Evaluate Structural Expenses & Overhead
 - > Opportunity for focused reductions, new revenue, & shared services Ongoing
 - > Health Care Recommendation Reviewed, action items for 2021
 - > Building Cost Reevaluation Reduced scope, launched renovation, complete 1Q 2021
 - > Preserve & Manage Operating Reserve Loss due to crisis, but smaller than 2019
- > Deliverable: Mid-Year Budget & Actionable Recommendations Cost reductions strategy

Approach for 2021 Budget



Emerge Stronger from Health Crisis

- Improved Facility for Members & Staff
- > Develop New Partnerships & Enhanced Services

Maintain MORPC Values

- Continuously Improve & Innovate
- Be a Great Place to Work
- > Build Value for Members Planned increase delay & dues held constant

Align Budget to Advance Regional & Agency Strategic Priorities

- Continue Fiscally Conservative Budget Approach
- ➤ Deliver Strong ROI for Local Government Members
- Maintain Controlled Pressure on Fringe and Indirect Expenses

Approach for 2021 Budget



Promote Mobility, Sustainability, Growth & Collaboration

- ➤ Infrastructure Funding & Economic Development
- Central Ohio Greenways & Sustaining Scioto

Leverage Strengths with Strategies, Tools, and Plans

- ➤ Implementing Regional Data Agenda & Active Transportation Plan
- Housing, Sustainability, & Safety Tools & Programs

Align Budget to Advance Regional & Agency Strategic Priorities

- > Advancing Local Government Diversity & Inclusion Efforts
- Enhanced advocacy for Policy Agenda & Defense Group

What's Next? 1st Half 2021 - Plan for Action

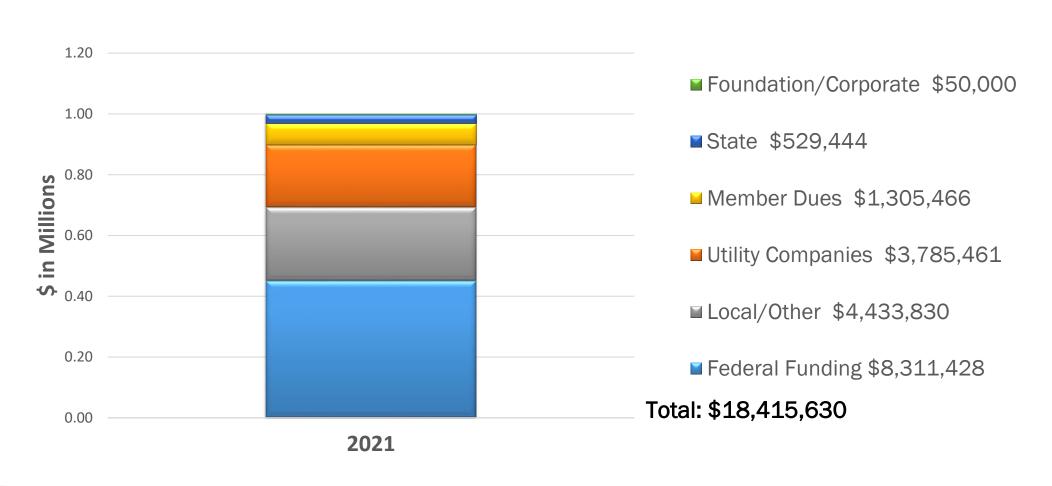


- > Goal: Strengthen & Protect MORPC's ability to serve Central Ohio
- > Action Items:
 - Create New Opportunities for MORPC & its Members
 - > Develop & Implement Strategic Framework
 - Focus Areas: Broadband, Housing, Member Resources
 - > Enhance Residential Services
 - > Evaluate Structural Expenses & Maintain Financial Health
 - Health Care Final Recommendation
 - > Preserve & Manage Operating Reserve

2021 Revenue Budget

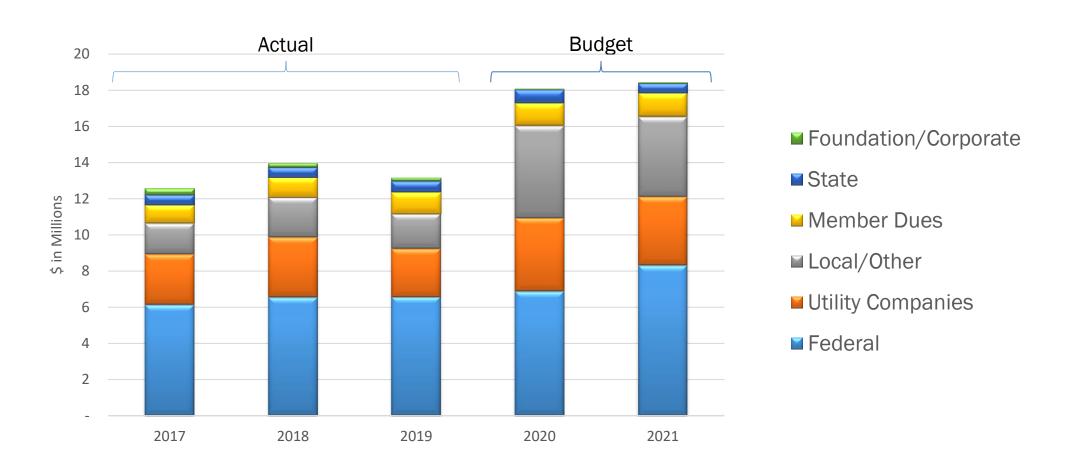


By Funding Source



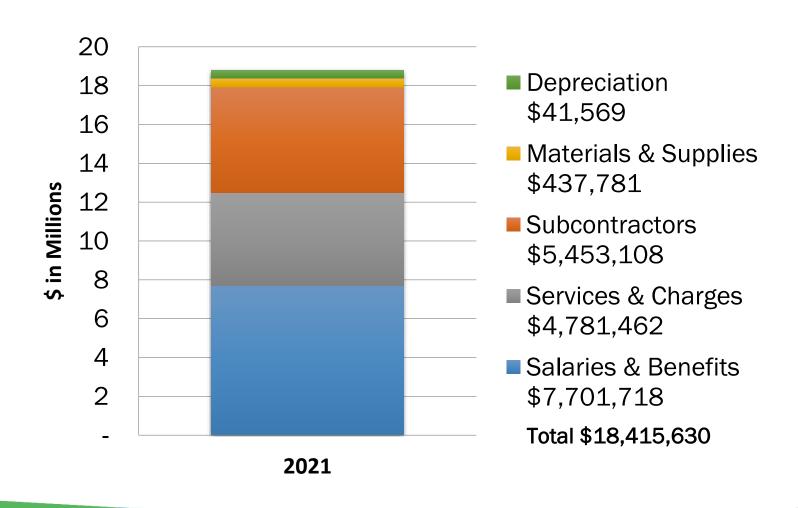
5 Year Revenue Comparison





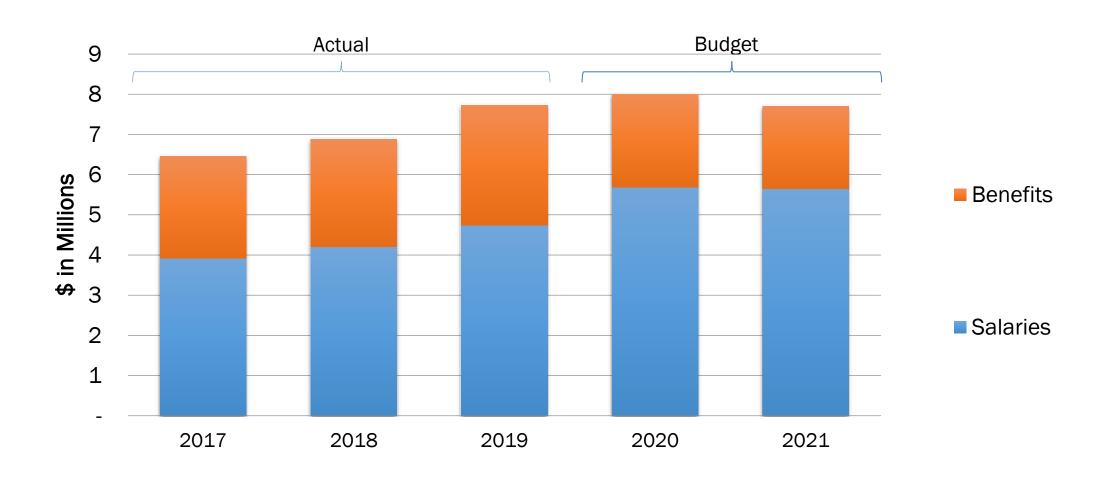
2021 Operating Expense Budget





Staff Salaries and Benefits





Staff Size



Budgeted Full Time Equivalents

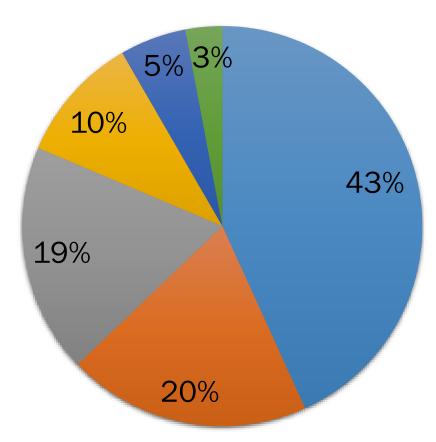


Total FTE's

Use of 2021 Members' Dues



(Per-Capita Fees)



- Service to Members \$692,532
- Transportation & Foundation Match \$314,752
- Building Due Diligence/Improvements \$297,048
- Building Lease \$164,470
- Development Fund \$86,185
- All Other \$47,527

Total \$1,602,514

Appropriations and Reserves



- Appropriations mirrors the agency expenses
 - > Sets authorized appropriation levels for MORPC
 - > Establishes authorization levels for the transfer of funds
 - Operating and Capital Expenses
 - Operating and Management Reserves
 - **➤** Balance of Reserves going into 2021:
 - Operating Reserve \$1.1M
 - Management Reserve \$109K
 - Building Reserve \$1M
 - ➤ Authorization to use funding from the building maintenance and improvement fund \$1.259M

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